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### Press Release

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## Altran collaborates with Telefónica in the definition of the UNICA E2E infrastructure virtualization and operation processes

Altran is collaborating with Telefónica, the Spanish multinational telecommunications company, in the design and implementation of the end to end global infrastructure virtualization processes required to ensure their alignment to the strategic objectives and desired business outcomes needed for the industrialization of UNICA.

UNICA is the telecommunication cloud architecture of Telefónica which aims to virtualize network functions in an automatized way across its operations. It is a solution open, modular, multi-vendor, multi-site, standard, secure, flexible and extensible, designed to meet Telefonica's evolving requirements and cost efficient.

As part of UNICA program, Telefónica is following its strategy to introduce network cloud technology across his footprint. Cloud involves a complete transformation of current operational model where the infrastructure decoupling from the software requires a rethink of the way to design, deploy and operate platforms.

As a result, Telefónica will apply the new processes and corresponding changes on the current technology engineering and operational activities in its operations.

Commenting on this collaboration, Markus Hombrecher, Telecoms & Media Industry Director, Altran Group, stated: "Altran is thrilled to team up with Telefonica to accompany their strategic UNICA program. Cloud and Virtualization are at the heart of Altran expertise and we have launched the World Class Center Advanced Networks to support those key technologies".

#### About Altran

As a global leader in Engineering and R&D services (ER&D), Altran offers its clients a new way to innovate by developing the products and services of tomorrow. Altran works alongside its clients on every link in the value chain of their project, from conception to industrialization. For

over thirty years, the Group has provided its expertise to key players in the Telecoms, Aerospace, Automotive, Defence, Energy, Finance, Life Sciences, and Railway sectors, among others.

In 2016, the Altran group generated revenues of €2.120bn. With a headcount of more than 30,000 employees, Altran is present in more than 20 countries

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#### About Telefónica

Telefónica is one of the largest telecommunications companies in the world by market capitalization and number of customers with a comprehensive offering and quality of connectivity that is delivered over world class fixed, mobile and broadband networks. As a growing company, it prides itself on providing a differential experience based both on its corporate values and a public position that defends customer interests. The company has a significant presence in 21 countries and 350 million accesses around the world. Telefónica has a strong presence in Spain, Europe and Latin America, where the company focuses an important part of its growth strategy.

Telefónica is a 100% listed company, with more than 1.5 million direct shareholders. Its share capital currently comprises 5,037,804,990 ordinary shares traded on the Spanish Stock Market and on those in London, New York, Lima, and Buenos Aires.

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